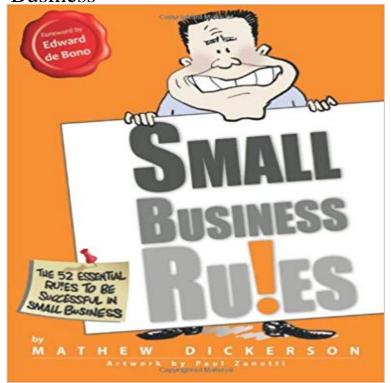
Small Business Ru!es: The 52 Essential Rules To Be Successful In Small Business



Small business owners and managers face increasing challenges in a difficult economic climate. One way to deal with daily struggles is to gain awareness of the obstacles and pitfalls...and know how to overcome them. Mathew Dickerson, one of Australias leading IT entrepreneurs, makes this possible with his exciting and instructive book, Small Business Rules: The 52 Essential Rules to Be Successful in Small Business. In a logical and very readable format, Dickerson describes fifty-two rules that, if followed, help a small business to succeed. Dickerson covers it all: setting high standards, turning perceived failures into positive learning experiences, being clear about commitment and purpose to evaluating attitudes toward the workplace. He also delves into interfacing with clients, and co-workers, identifying the strengths of ones staff and using them to the fullest. Every aspect pertinent to running and growing a small business is covered in this exceptional book.

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